

Message Text

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E.O. 11652: N/A

TAGS: ETRN, AS

SUBJECT: CIVAIR: BILATERAL NEGOTIATIONS

SUMMARY: LITTLE PROGRESS IN TALKS SO FAR. PENDING CAB ACTION ON PAA-AA AGREEMENT HAS HAMPERED FORMAL TALKS AND TWO DELS USING INFORMAL CHANNEL WHEN THIS MATTER GERMANE. TWO DELS SO FAR WIDE APART ON ROUTES AND CAPACITY. CHARTERS TO BE DISCUSSED THURSDAY.

1. AUSDEL TABLED FOLLOWING ROUTE PROPOSAL. FOR AUSTRALIA: AUSTRALIA VIA INTERMEDIATE POINTS TO BE AGREED TO HONOLULU AND SAN FRANCISCO AND BEYOND TO VANCOUVER. FOR US: UNITED STATES VIA HONOLULU AND INTERMEDIATE POINTS TO BE AGREED TO SYDNEY AND MELBOURNE AND BEYOND TO HONG KONG AND INDONESIA (INDONESIA RIGHTS LIMITED TO OWN STOPOVERS). AUSDEL EXPLAINED THAT GOA WANTED ONLY NANDI AS INTERMEDIATE BUT US INTERMEDIATES WERE OPEN FOR DISCUSSION.

2. USDEL CHALLENGED AUSDEL PROPOSAL AS BEING COMPLETELY INADEQUATE FOR US NEEDS AND TABLED ROUTE DESCRIPTION SIMILAR ATTACHMENT B OF PAA LETTER OF FEBRUARY 1, 1974. THIS PROPOSAL TERMED COMPLETELY UNACCEPTABLE BY AUSDEL AND IN SUBSEQUENT VIGOROUS DEBATE MANY OF OLD ARGUMENTS ON BOTH SIDES WERE REITERATED. SUBSEQUENTLY USDEL TABLED REVISED PROPOSAL FOR US AS FOLLOWS: US IN BOTH DIRECTIONS VIA INTERMEDIATE
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POINTS IN WESTERN SAMOA, TONGA, FIJI, NEW HERBRIDES, NEW

CALEDONIA AND NEW ZEALAND TO SYDNEY, MELBOURNE AND PERTH AND BEYOND VIA INDONESIA, PHILIPPINES, SINGAPORE, VIETNAM, MALAYSIA AND THAILAND AND BEYOND TO: (A) INDIA AND BEYOND VIA INTERMEDIATE POINTS TO THE US AND (B) VIETNAM, PHILIPPINES, HONG KONG, CHINA, JAPAN AND BEYOND TO US. (US POINTS ALASKA, HAWAII, AMERICAN SAMOA AND GUAM SERVED EITHER AS ORIGIN POINTS OR INTERMEDIATE POINTS.)

3. USDEL EMPHASIZED THAT US PROPOSAL REPRESENTED SUBSTANTIAL CONTRADICTION EXISTING RIGHTS. SMALL SOUTH PACIFIC POINTS ADDED TO TAKE CARE OF REGIONAL ROUTE. AUSDEL SAID US OBJECTIVES ON RTW AND ROUND THE PACIFIC COULD BE OBTAINED THROUGH CONNECTING SERVICES WITHOUT NEED FOR EXTENDING BEYONDS. LITTLE FURTHER PROGRESS MADE.

4. RE CAPACITY AUSDEL INFORMED US INFORMALLY THAT THEY WANTED STABILIZATION IN BOTH PRIMARY AND SECONDARY MARKETS. US REPS INDICATED COULD NOT ACCEPT PREDETERMINATION BUT OBVIOUSLY US WOULD HAVE TO KEEP IN MIND HEAVY 5TH FREEDOM COMPONENT ON BEYOND SERVICES.

5. RE USER CHARGES USDEL TABLED SLIGHTLY MODIFIED VERSION OF 12 POINT QUESTIONNAIRE ATTACHED TO BINDER-WALDMANN LETTER OF FEBRUARY 7, 1974. AUSDEL SAID WOULD HAVE TO REVIEW WITH EXPORTS BUT WOULD ALSO HAVE TO SEEK POLICY DECISION ON WHETHER GOA WISHES ENTER USER CHARGE MEETING ON THIS BASIS.

COMMENT: USDEL GENERALLY OF VIEW THAT CHANCES OF SATISFACTORY ROUTE DEAL MARGINALLY BETTER NOW THAN WOULD BE LATER ON SO INTENDS TO EXPLORE INFORMALLY WITH US REPS DEAL WHICH WOULD GIVE PAA DESIRED ACCESS TO SE ASIA WITH ENTRY TO RTW AND ROUND THE PACIFIC THROUGH CONNECTING SERVICES.

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